

Message Text

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PAGE 01 PRAGUE 00505 241451Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 USIA-06 /027 W
-----017894 241504Z /53

P 241400Z FEB 78
FM AMEMBASSY PRAGUE
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 4800
AMEMBASSY VIENNA

LIMITED OFFICIAL USE PRAGUE 0505

USDOC FOR BEWT: VIENNA FOR TRADE FAIR SUPPORT OFFICE

E.O. 11652: NA
TAGS: BEXP, CZ
SUBJECT: BRNO FAIR 1978

1. AFTER MANY PREVIOUS QUERIES ABOUT OUR SPACE ASSIGNMENT, MRS. MATULOVA OF BRNO FAIR INFORMED US FEB 24 THAT U.S. EXHIBIT IS BEING EVICTED FROM PAVILION G. SHE CLAIMS THAT ENTIRE PAVILION G IS BEING TAKEN OVER BY CEMA COUNTRIES AND THAT ALL WESTERN FIRMS ARE BEING SHUTTLED TO OTHER PAVILIONS.
2. HER COUNTER OFFER IS FOR 534 SQUARE METERS OF EXHIBIT SPACE IN PAVILION H, WHICH IS ADJACENT TO PAVILION G. SHE MAINTAINS WE WOULD HAVE ENTIRE FLOOR OF PAVILION WHICH WOULD ALSO BE OCCUPIED BY OTHER WESTERN MEDICAL EXHIBITORS (E.I., SIEMANS, PHILIPS).
3. MATULOVA ALSO ANNOUNCED THAT MINISTRY OF FOREIGN TRADE IS TAKING OVER BUILDING A3 AND THAT EMBASSY CAN HAVE ONLY ONE OFFICE THERE (AS OPPOSED TO THE THREE REQUESTED).
4. EMBASSY HAS COMPLAINED VOCIFEROUSLY TO MATULOVA AND

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TOLD HER WE CONSIDER THIS MOVE A BREACH OF FAITH. SHE ALSO HAS BEEN TOLD THAT U.S. PARTICIPATION IN BRNO IS NOW OPEN TO QUESTION (VOR VONTILLIUS: LEE/VONTILLIUS TELCON WAS FOR BENEFIT OF THOSE WHO LISTEN TO OUR TELEPHONE CONVERSATIONS; EMBASSY IS NOT CONSIDERING WITHDRAWAL FROM BRNO FAIR).

5. EMBASSY WILL CONTINUE TO PRESSURE MATULOVA FOR BEST SPACE

AVAILABLE, BUT IT IS QUITE POSSIBLE THAT PAVILION H OFFER IS
BEST WE WILL GET. USDOC PLANNERS SHOULD ASSUME THAT 534
SQUARE METERS IS TOTAL SPACE AVAILABLE FOR EXHIBIT AREA, LOUNGE
AND OFFICE SPACE ADDITIONAL TO 30 SQUARE METERS IN PAVILION
A3.

6. ACTION REQUESTED: PLEASE COMMENT AS SOON AS POSSIBLE ON
SPACE ARRANGEMENTS SUGGESTED ABOVE.
DECONTROL FOLLOWING RECEIPT.
FROWICK

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NNN

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